

# MORE BUS LESS FUSS

GET MORE  
WITH  
**FUSO!**

NEW FUSO CITY BUS NOW AVAILABLE - SEE INSIDE FOR DETAILS



**OUR BUS RANGE  
IS EXPANDING!**  
NEW SCHOOL BUS COMING IN 2014  
ASK US FOR DETAILS

[fuso.com.au](http://fuso.com.au)

 **FUSO**

# WELCOME TO FUSO

## WHO ARE WE?

Fuso is a large, well-established global truck and bus brand. We used to be owned by Mitsubishi. Today, we are majority owned by Daimler – the world's largest commercial vehicle manufacturer.

### FUSO IN AUSTRALIA

Our products have been sold in Australia for around 40 years. We are a dedicated business unit of Mercedes-Benz Australia/Pacific Pty Ltd and our head office is located in Liverpool, Sydney.

### OUR NETWORK

We have a national dealer network of approximately 40 dealers who sell and support our products.

### OUR PRODUCTS

Fuso offer a comprehensive range of over 85 truck and bus models. This is our largest, most comprehensive range to date and we have more models planned for release later this year. We compete in all three truck market segments: light, medium and heavy duty and we offer a range of 22–25 seat Rosa buses and 2 new City buses.

## WHY FUSO?

We believe in good business. It is not enough to have a great product and a competitive price. It is our approach to business and the way we treat our customers that is our strongest point of difference. When you deal with Fuso, you are buying more than a truck or bus. You are buying a business solution and support package.

## BUILDING AND MAINTAINING YOUR FLEET

Fuso is the smart business solution for fleet managers. Just tell us what you want to achieve and we'll make it happen. We can manage the entire process; from helping you spec up what you are after to managing body builders, fitting accessories and delivering the completed truck or bus where ever you need it in the country. We'll keep you in the know during all stages of the process so you have peace of mind and confidence that we will deliver what we promise.



## FUSO FINANCIAL

As a dedicated financier for FUSO, Fuso Financial can offer your business a wide range of flexible options:

- Tailored finance solutions
- Comprehensive insurance
- Contract maintenance.

# GET COMPREHENSIVE INSURANCE WITH EVERY FUSO

## THINKING OF BUYING A FUSO?

Then we have some exciting news for you. Fuso is including 12 months comprehensive insurance on every new Fuso purchased this year, at no extra cost. Whether it's a truck or a bus, every vehicle purchased before December 31<sup>st</sup> 2013, will get this great offer\*.

This great offer has many features to ensure you and your Fuso have the best protection possible.

### OUR COMPLIMENTARY 12 MONTH COMPREHENSIVE INSURANCE POLICY CONTAINS PLENTY OF GREAT BENEFITS INCLUDING:

- ✓ Automatic underwriter acceptance guaranteed for all Fuso customers regardless of driving experience, driver's age, licence and insurance history or commodity freighted.
- ✓ No Km restrictions apply. Geographical cover is Australia wide.
- ✓ Replacement vehicle following write off where this occurs within 2 years of original registration.
- ✓ The choice of repairer is yours.
- ✓ Genuine Fuso parts will be used in accident repairs where available.

### SOME OTHER GREAT POLICY FEATURES INCLUDE:

- ✓ Towing cost following an accident
- ✓ Signwriting replacement costs
- ✓ Hire vehicle cost following theft up to \$5000 and 30 days.
- ✓ Faultless no claim discount protected when you can successfully identify the party at fault.
- ✓ Accident clean up costs up to \$50,000
- ✓ Emergency repairs up to \$2000 and vehicle recovery costs up to \$20,000
- ✓ Insurance protection for non-owned trailer in control up to \$100,000 liability cover included.

Refer to the PDS for full details, terms and conditions.

\*This offer is available from participating Fuso dealers on new orders for new trucks and buses placed between 1 May and 31 December 2013. Excludes national fleets, government and rental buyers. Insurance arranged by Fuso Financial, a registered business name licensed by Mitsubishi Fuso Truck & Bus Corporation to Mercedes-Benz Financial Services Australia Pty Ltd ABN 73 074 134 517 AFSL 247271 as an agent of the underwriter QBE Insurance (Australia) Limited ABN 78 003 191 035 AFSL 239545. Please see the Product Disclosure Statement and Policy Wording booklet for full terms and conditions. Insurance cover cannot be exchanged for cash or a discount off the purchase price of the vehicle. Full terms and conditions available from participating Fuso dealers or [www.fuso.com.au](http://www.fuso.com.au). Fuso is distributed by Mercedes-Benz Australia/Pacific Pty Ltd ACN 004 411 410.

**FUSO** Financial

# ROSA

**22-25 SEAT  
BUS RANGE STANDARD  
AND DELUXE MODELS**

## **AUSTRALIA'S BEST SELLING BUS IN ITS CLASS\***

If you are looking for a medium sized bus that offers comfort, safety and durability you need look no further than a Fuso Rosa.

The Rosa range is broken up into two model variants... Standard and Deluxe.

Our Standard Rosa 25 seat model offers lap seat belts on all passenger seats, low back vinyl bench seats and a bi-fold automatic passenger door.

Deluxe 22 and 25 seat Rosa passengers will appreciate higher levels of comfort and safety, with high back fabric seats (high back vinyl optional) and car-like three-point lap/sash seatbelts for all seats. Some of the seats also contain inbuilt anchor points to allow for the quick and easy installation of baby capsules and child restraint seats.

The 22 seat model was recently introduced for customers seeking a smaller, more maneuverable bus with improved departure angle. It has all the features of the 25 seat Rosa, however with 3 less seats and a shorter wheelbase, this new model has a tighter turning circle and smaller rear overhang.

Customers have a choice of either a six-speed manual or automatic transmission on all model variants. The option of a fully automatic transmission is a popular choice amongst buyers especially for buses utilised in start-stop city driving or for organisations in which the bus is driven by a range of operators with differing driving abilities and skill levels.

Large bonded windows give the Rosa a refined and coach-like appearance. Underneath the skin, the Rosa bus structure has been designed for maximum safety and every Rosa meets the strict Australian Design Regulation standards for roll strength (ADR59/00). Rosa has a number of active and passive safety features to benefit both drivers and passengers.

Active safety features include ABS brakes, an exhaust brake, front end disc brakes, a reverse warning buzzer and passenger access door featuring accelerator interlock and pre-warning buzzer.

Passive safety features include a fire extinguisher and four emergency exits including an outward opening rear swing door which automatically unlocks whenever the key is in the on position to allow passengers to quickly exit the bus in the event of an accident or emergency.

The air conditioning unit with integrated roof ducts effectively cools or heats the bus to keep both driver and passengers comfortable. Rosa also has a CD player and integrated PA system, the Deluxe models also come with a large easy to read clock to help keep passengers informed.

With its superior features and up to four more passenger seats than the Toyota Coaster, it is easy to see why Rosa is the best selling bus in its class for nine consecutive years.\*

\*Vfacts: 2004-2012





# ROSA

**BONDED  
WINDOWS**

**NEW  
22 SEAT  
MODEL**

**AIR  
CONDITIONED**



Deluxe Model



Standard Model

Models	BE64DJRMBFAE	BE64DJRMBFAF	BE64DJRMDFAE	BE64DJRMDFAF	BE64DGRMDFAE	BE64DGRMDFAF
Transmission 6 Speed	Manual	Automatic	Manual	Automatic	Manual	Automatic
Specification Level	Standard with A/C			Deluxe with A/C		
Seating Capacity	25 including driver			22 including driver		
Engine	4 Cyl. 4.9L, 110KW/441Nm					
Fuel Capacity	100 Litres					
Steering	Power Assisted Rack and Pinion					
Brakes	Vacuum/Hydraulic with ABS Disc Front, Drum Rear Exhaust Brake					
Suspension - Front Rear	Independent Double Wishbone with Coil Springs Long Taper Leaf with Stabiliser					
Tyres	205/85R16LT Tubeless					
Access Door	Automatic Vacuum Bi-Fold			Electric Automatic Swing		
Seats (Passengers)	Low Back			High Back (ADR 68/00)		
Seat Belts	2 Point Passengers, (a Delete Option) 3 Point Lap Sash Driver & Assistant			3 Point Lap Sash All Seating Positions		

# RETIRING GRACEFULLY



## "WE WANTED A LARGER BUS AND

Maybrook Retirement Village at Cromer, on Sydney's northern beaches, decided to purchase a Rosa after hearing nothing but positive reports from other retirement villages owned and operated by Stockland, a company synonymous with large scale property development and shopping centres.

Stockland has since acquired, or is in the process of acquiring more Rosas for their retirement villages.

With 25 seats available – including the driver's seat (four more than Coaster) the Rosa well and truly eclipsed the seating capacity of their aging 13 seat HiAce, not to mention a massive upgrade in room, comfort, fuel economy and safety.

Entry and exit from the Rosa is easier and safer than their previous mode of transport and for those longer trips away Rosa offers excellent luggage storage at the rear, accessed by a single rear door.

Maybrook Retirement Village offers residents a relaxed living environment with spectacular bush views and with the Rosa now on call village management is able to enhance the lifestyles of its retiree patrons, who are keen to get out and about as often as they can and enjoy their twilight years.

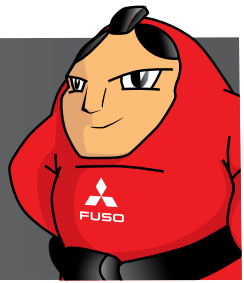
Maybrook sought a vehicle that offered them as much comfort as they could afford and one that suited their needs for much longer journeys and vacation sojourns.

Maybrook manager, Peter Marshall confirmed he chose a Rosa as they are used throughout a number of other Stockland-owned retirement villages.

"Personally, we had been using a Toyota HiAce, which is a much smaller bus. We wanted a larger bus and the Rosa met the criteria," he said.

# WULLY

**A SYDNEY RETIREMENT VILLAGE'S FUSO ROSA REPLACED A WELL-WORN MINI BUS AND ITS NOW SMILES ALL AROUND FROM THE RESIDENTS**



## THE ROSA MET THE CRITERIA"

"Quite frankly, we didn't look at any other make or model. The recommendations from the people using it at the other retirement villages were just so strong and we couldn't ignore that."

"The residents of Maybrook love the bus, we use it regularly to go to various shopping malls throughout the area, and currently we are using it once a month to do longer trips to the Blue Mountains or even further."

"If anything like this had to be done in the past it would have come down to hiring another vehicle. The 13-seat HiAce just wasn't comfortable for longer trips and didn't have the seating capacity either so you'd only be able to take a few people at a time," he said.

"It's like a car to drive, it's brilliant. Obviously, when we have a full bus load going up to the Blue Mountains, for example,

we are going up some significant hills but performance hasn't been an issue."

Peter's equally complimentary about the cabin space.

"It all feels good. We use the air-conditioning system quite routinely and it works brilliantly. We've done a few longer trips and it just keeps things beautifully comfortable for the passengers."

It seems the Maybrook Retirement Village (and other Stockland-owned retirement villages) are more than happy with its Fuso Rosa Deluxe purchase and given the extra space for residents, its performance, fit and finish, sales support and three-year warranty it sounds like they'll be doing a lot more travelling in comfort and style.

# STAR STRUCK!



# FUSO'S CITY BUS NOW AVAILABLE!



## CITY BUS

**LOW FLOOR**

**32 & 34 SEAT MODELS + 29 STANDING**

**COMPLETE FACTORY BUS**



Models	MP37FKFSRFAA	MP37FMFSRFAA
Transmission	6 Speed Allison T310 Touch Pad Automatic	
Specification Level	Separate Air Conditioning & Heating, Cloth Trimmed Seating	
Passenger Capacity	32 Seated 29 Standing	34 Seated 29 Standing
Engine	6 Cyl. 7.5L, 199kW/784Nm	
Fuel Capacity	160 Litres	
Steering	Integral Power Assisted Ball & Nut	
Brakes	Air Over Hydraulic Dual Circuit Drum, Auto Slack Adjusters, ABS Brake Interlock when Doors open Engine 'Powertard' plus Exhaust Brake	
Suspension - Front	2 Airbag, 5 Link with Double Acting Shock Absorbers & Kerb Side Kneeling Function	
- Rear	4 Air Bag, 4 Link Stabiliser	
Tyres	275/70R22.5 148/145	
Access Door - Front	2 Piece Inwards Folding Air Operated	
- Rear	Single Piece Sliding Air Operated	
Wheelchair Access	Through Front Door, Manual flip Out Ramp, 850mm Aisle between Wheel Arches	
Fuso Advantage	One Stop 3 Year Warranty • Japanese Quality Body & Chassis • Service & Support through the Fuso Network	



Fuso has entered the market with their MP300 ultra-low floor city bus and a school bus is on the way. In Japan it's the Aero Star and it comes in three different versions but because of trade mark restrictions in this country it will be known as the 'MP300'.

The MP300 arrives as fully built-up city bus from Japan. The body is not built by a third party in another country on a Mitsubishi Fuso chassis. For many operators this will have tremendous appeal as the MP300 is fully backed by the Fuso dealer network from Darwin to Launceston, Sydney to Kununurra and many points in between.

The Aero Star in this guise made its debut on the domestic Japanese market in 2010 and incorporates the latest SCR (BlueTec) emission technology. It is the first large Japanese route bus with an automatic transmission that complies with Japan's 2015 fuel efficiency standard required for heavy duty vehicles.

It's powered by Fuso's 6M60 twin overhead cam, turbo charged and intercooled 7.5 litre engine. It should be noted this engine has a flat torque characteristic from 1100 to just under 2400 rpm making it an ideal performer in the cut and thrust world of city traffic.

The BlueTec technology comprises BlueTec® exhaust gas after-treatment via urea selective catalytic reduction (SCR) and a controlled regeneration diesel particulate filter (DPF). Together, these significantly reduce nitrogen oxide (NOx) and particulate matter (PM) emissions.

Based on the engine and BlueTec® technology, the MP300 is compliant with Japan's new long term emission regulations, regarded as the world's most stringent vehicle emission regulation, JP09 calls for a NOx reduction of 65% and PM reduction of 63% over the previous regulation, JP05.

The JP09 is similar in efficiency as Euro 6, a standard we won't see here for at least four to five years. So on that basis this is an extremely environmentally friendly bus.

The end result is a 0.01 g/kWh of particulate matter (PM) and a 0.7 g/kWh of nitrous oxide (NOx). For a conventional diesel engine they don't come much cleaner. Another feature, and one that Fuso believe is exclusive to the MP300, is the Idle Stop/Start (ISS) that allows the bus to turn itself off while stationary to save fuel and reduce emissions.

The engine is backed by a six-speed automatic transmission and rides on air suspension. As a city bus it will accommodate 63 passengers; 34 seated and 29 standing.

The MP300 has a smaller foot print at 11 metres long compared to the average 12.5m of other makes. It has a turning circle of eighteen metres kerb-to-kerb.

Being an ultra-low floor the step height at the front door is 310mm and the side door 10mm on top of that. But when kneeling the floor level drops to 70mm on the kerb side. Both entry doors are more than 1000mm wide; the front at 1010mm and the side door 1005mm. The two steps to the raised rear floor are a low and convenient 215mm and headroom on the main floor is 2460mm and 1975mm of headroom in the raised floor area.

**THE FUSO MP300 IS COMPLIANT WITH JAPAN'S NEW LONG TERM EMISSION REGULATIONS, REGARDED AMONG THE WORLDS MOST STRINGENT VEHICLE EMISSION REGULATIONS**

## **FUEL MISER**

Bus operator, Turnbulls, took delivery of the first MP300 to arrive in Australia (the bus you see here). They made an instant decision to buy it when David Turnbull saw it. In the 15,000+ kms it has travelled at the time of writing he is absolutely ecstatic with the bus's performance, driver and passenger satisfaction and most of all its economy. "This bus is saving us over \$100 a day in fuel compared to other brands we have in the fleet" he told Smart Moves. It operates up to nine hours a day, seven days a week between Traralgon and Yarram in rural Victoria.



**THERE'S  
SO MUCH TO  
LOVE ABOUT  
ROSA**

**AUSTRALIA'S  
BEST SELLING BUS  
IS NOW  
EVEN BETTER**



**TOP SELLING BUS  
IN ITS CLASS FOR  
9 YEARS\***

**WITH UP TO  
25 SEATS  
INCLUDING THE DRIVER'S,  
ROSA HAS UP TO  
4 MORE THAN  
COASTER**

**SAT NAV  
AND REVERSE  
CAMERA<sup>^</sup>  
STANDARD FROM  
SEPTEMBER 1ST**

**12 MONTHS  
COMPREHENSIVE  
INSURANCE  
NOW INCLUDED AT  
NO EXTRA COST<sup>†</sup>**

To find out why more people choose Rosa,  
call 1300 429 134 or visit [fuso.com.au](http://fuso.com.au)

 **FUSO**

\*Rosa is Australia's top-selling bus in its class for the last nine years based on Vfacts sales volumes 2004-2012. <sup>^</sup>Sat Nav and Reverse Camera available on new vehicles plated after 1 September 2013. <sup>†</sup>This offer is available from participating Fuso dealers on new orders for new trucks and buses placed between 1 May and 31 December 2013. Excludes national fleets, government and rental buyers. Insurance arranged by Fuso Financial, a registered business name licensed by Mitsubishi Fuso Truck & Bus Corporation to Mercedes-Benz Financial Services Australia Pty Ltd ABN 73 074 134 517 AFSL 247271 as an agent of the underwriter QBE Insurance (Australia) Limited ABN 78 003 191 035 AFSL 239545. Please see the Product Disclosure Statement and Policy Wording booklet for full terms and conditions. Insurance cover cannot be exchanged for cash or a discount off the purchase price of the vehicle. Ask us for full terms and conditions.

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